**Chetan Akhade**

C/O C.Nawathe

Plot No.55-A,Kachipura,

Ramdaspeth, Nagpur

Contact No: 9421785144

E-mail Id: chetan.akhade30@gmail.com

**OBJECTIVE:**

To work in an organization where innovation and excellence is the way of life, where my potential can be utilize and where there is scope for continuous learning and development .

**PROFESSIONAL EXPERIENCE:**

**1. Organization : Bajaj Superpack Ltd.**

**Designation : Marketing Executive**

**Location : Nagpur**

**Tenure : May 2013 –Feb 2014.**

**Job Profile:**

* Communicating with clients prior to their course and recording all correspondence
* Ensuring excellent customer handling for better word of mouth publicity &
* Customer Service & satisfaction.
* Get Real Time Sales Triggers.
* Search New Companies.
* Develop Quality Sales Leads.
* Improve Pre-Meeting Planning.
* Gain Competitive Intelligence.
* Target New Customers.
* Supporting the Sales Manager and the Marketing Manager in all aspects of their work

**2. Organization : Sharda Poly Colours Pvt.Ltd.**

**Designation : Area Sales Manager**

**Location : Nagpur**

**Tenure : March 2014 –Till Date**

**Job Profile:**

* Communicating with clients prior to their course and recording all correspondence
* Ensuring excellent customer handling for better word of mouth publicity &
* Customer Service & satisfaction.
* Get Real Time Sales Triggers.
* Search New Companies.
* Develop Quality Sales Leads.
* Improve Pre-Meeting Planning.
* Gain Competitive Intelligence.
* Target New Customers.

**Summer Internship Project (SIP) :**

Organization: - **BAJAJ ALLIANZ PVT.LTD.**

Duration : - **30 days**

Job Profile : - **Sales Executive**

**ACADEMIC PROJECTS**

* Project on “**Analysis of Financial Statement Of Bajaj Steel Ltd. 2005-2006 to 2010-2011 ”**
* Participated in **ABHIYAAN**, a charity programme for Sangya Samvardhan Sanstha (Mentally challenged children Homage)
* Participated in **MARKET DAUD**

**EDUCATION:**

|  |  |  |
| --- | --- | --- |
| **Degree** | **University/Board** | **Year** |
| MBA  (Marketing & finance) | Nagpur University | 2012 |
| B.Sc | Nagpur University | 2009 |
| H.S.C | Nagpur Board | 2005 |
| S.S.C | Nagpur Board | 2003 |

**OTHER QUALIFICATION:**

* **Office Packages**: Microsoft Word, Excel, Access, PowerPoint, Outlook Express, Internet.

# PERSONAL DETAILS

* Date of Birth- 30-Aug-1987
* Marital Status- Single
* Languages known- English, Hindi, Marathi

**Date:**

**Place: (Chetan D. Akhade)**